

Steve St. Pierre's One Minute Confidence ("C") Tip

The C Tip is an insight that will inspire, educate and/or make us think about our lives differently. Give yourself a gift of the next minute to enjoy this message. (If you get something out of it...share it by forwarding to someone you care about.)

April 23rd, 2015

*The Traveler's Gift: Seven Decisions that Determine Personal Success - The Fourth Decision (part 1)*ⁱ

When Christopher Columbus set out to find a new world, he was ridiculed. For 19 years, he struggled to find sponsors and endured endless humiliation for his theory that there was land to the west, and that he could find it. He would find it by sailing around the world, and he would not fall off "some imaginary edge." Even when he did acquire a crew and the crew wanted to turn back, Columbus pressed on. When he was the only person in the world who believed in himself, he was not bothered. "Truth is truth," he tells David Ponder (aboard the *Santa Maria* herself, no less), "Truth is never dependent on consensus of opinion...it is better to be alone and acting upon the truth in my heart than to follow a gaggle of silly geese doomed to mediocrity."

Columbus stresses to David the importance of believing in himself. If you worry too much about what others think of you, you will place more weight on others' opinions than your own, which is a dangerous way to live. David also asks Columbus what inspired him in the first place, especially with so many people against him. His answer can be summed up in one word – passion. As he says, "Passion breeds conviction and turns mediocrity into excellence." Passion can be contagious. When others see you have strong convictions and dreams, they are inspired to join you.

As David reflects on this incredible pioneer, his only remaining question is, "*What could I accomplish with a spirit as powerful as this?*"

Next week: We delve into the fourth decision for personal success: I have a decided heart.

Quote:

"Criticism, condemnation, and complaint are creatures of the wind. They come and go on the wasted breath of lesser beings and have no power over me." – *The Traveler's Gift*

Confidently yours,

Steve

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ⁱ *The Traveler's Gift* is written by Andy Andrews, a best-selling novelist and speaker for many organizations. He has spoken for four different United States Presidents and appears on networks such as CNN, Fox News, and MSNBC. He is also the author of *New York Times* best-seller *The Noticer*, as well as *The Heart Mender*, *The Butterfly Effect*, and *The Boy Who Changed the World*. (Nashville, TN: Thomas Nelson, Inc., 2002). Andy Andrews is not affiliated with LPL Financial.

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